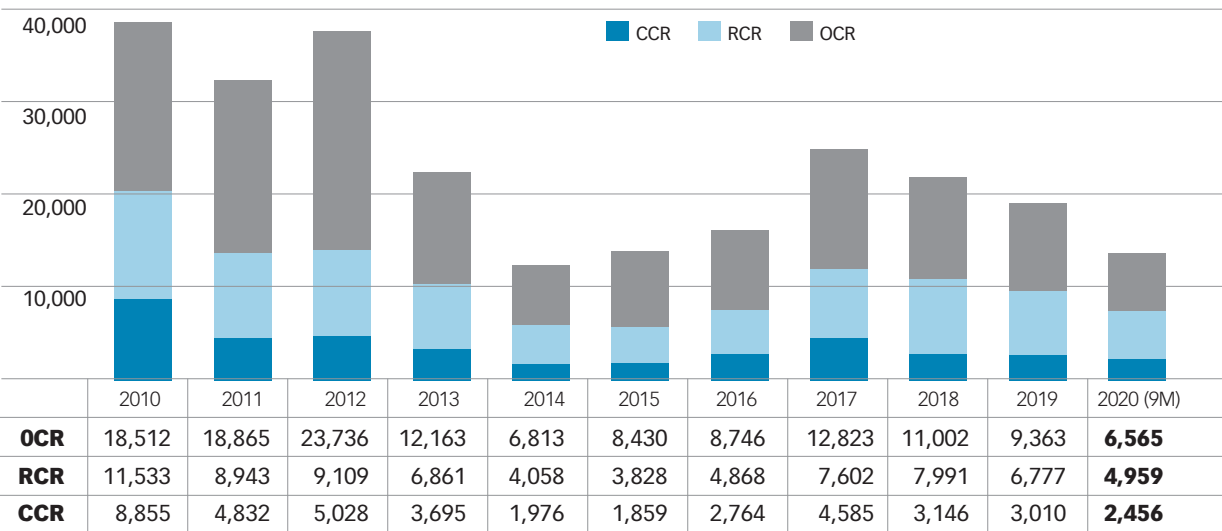


Total private home sales by region

New sale, resale and sub-sale



Unsold units and total sales

	CCR	RCR	OCR	OVERALL TOTAL
Total unsold units as at end Q3 2020	7,714	10,210	8,559	26,483
Total 9M 2020 private new home sales	1,056	3,299	3,024	7,379
% unsold units as at end Q3	29.1%	38.6%	32.3%	
% total sales in 9M 2020	14.3%	44.7%	41.0%	